



COURSE DESCRIPTION - FACULTY OF LAW

COURSE NUMBER: LAW 565:B1 **COURSE NAME:** INTERNATIONAL BUSINESS TRANSACTIONS

PREREQUISITE COURSES: NONE

PREREQUISITE FOR: NONE

CREDITS: 3 **HOURS PER TERM:** 3 **TERM:** 2ND **MAXIMUM ENROLLMENT:** 40

PROFESSORS: LINDA C. REIF

METHOD OF PRESENTATION: LECTURE **X** SEMINAR OTHER

METHOD OF EVALUATION:

The **primary** method of evaluation in this course is a RESEARCH PAPER worth 75% of the Grade.

The remainder of the grade in the course will be made up of: an outline of the research paper worth 10% and an in-class quiz worth 15%.

COURSE DESCRIPTION: This course will provide an introduction to (1) the transactional aspects of international business (with emphasis on the export/import of goods and foreign direct investment) and (2) international and domestic law affecting companies doing business internationally.

The course will address topics including: contracts and contract drafting for international business transactions; UN Convention on Contracts for the International Sale of Goods and its domestic application; indirect sales; financing international business transactions, with a focus on the letter of credit; contract dispute settlement, with a focus on international commercial arbitration; international investment law and NAFTA Ch.11; export/import laws; bribery of foreign public officials: treaty law and Canadian law; multinational corporations, codes of conduct and human rights; U.S. Helms-Burton law, Cuba and Canada's blocking statute.

Information on research paper writing techniques and on conducting international law research will also be provided, to enable students to enhance their legal research and writing skills through the research paper method of evaluation.

***SPECIAL COMMENTS:**

EVENING CLASS:

SPECIAL ATTENDANCE:

OTHER: Students may take both this course and Professor Nakache's International Trade Law course (599:B19) as these courses are complementary.

REQUIRED TEXTS (IF ANY): T.B.A.